



Dear Colleague:

As a Solution Provider, you're aware that tight credit and limited cash flow can be an everyday struggle. I know because I've been a Provider.

"The more business I landed, the less cash I had to finance growth."

Sound familiar? We both know traditional lending institutions usually aren't the answer. They will more than likely force you to self-finance the difference between your profit margin and the bank loan amount. In effect, your profits will be used for working capital instead of growth funding. I call this common situation the **LIQUIDITY TRAP**.

Global Technology Finance (GTF) has **SOLVED** the **LIQUIDITY TRAP** with **PROVEN FINANCIAL STRATEGIES** tailored to individual business needs. The result?

"Our clients are enjoying 30-35% year over year revenue growth"

GTF provides vendor and AR financing exclusively to Solution Providers. Since our inception, we have provided over \$3 billion to hundreds of resellers. Our unique vendor neutral financing method as opposed to typical bank programs allow us to offer you many distinct advantages:

- **100% PO/AR financing**
- **No personal guarantees**
- **No financial covenants**
- **No administrative fees**
- **No line limitations**
- **No bad debt risk**
- **No UCC's placed on your business**
- **No upfront fees**
- **Low interest rates**
- **Intimate knowledge of your industry**

Our financial partners include CIT, Textron Financial Services, IBM Credit Corp, and Credit Suisse First Boston, all of whom have extensive industry experience with us.

Are you or an associate at a point of inflection in your capital structure?

Do you need money for:

- **Expansion**
- **Acquisition**
- **Restructuring**
- **Business lines**
- **Distribution to owners**
- **Other?**

If so, there's an excellent chance GTF can help.

Please feel free to contact me directly: Paul Stemler, GTF President (949. 955.1866.) Or visit our website at: www.4gtf.com. For your convenience we have **enclosed the current issue of Smart Money – our series on "Tactical Tips for Provider Success"**, as well as a brochure highlighting further details about GTF, our financing solutions, and possible next steps.